

North Shore-LIJ Electronic Health Record

powered by Allscripts

Improve care,
increase efficiency,
minimize errors,
and reduce costs

1-877-NSLIJEHR (1-877-675-4534) www.nslj.com/EHR

**North
Shore LIJ**

North Shore-Long Island Jewish Health System

Setting New Standards In HealthcareSM

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For North Shore-LIJ physicians – here’s a smart, secure, and easy-to-use EHR solution we not only believe in, but we’ll also help you fund.

Computerized patient records offer more than just an electronic version of your paper chart, they allow you to raise the level of care you provide by making your patients’ information available to you anytime / anywhere, facilitating communication and sharing of patient information between providers, and providing clinical tools to support the delivery of comprehensive, evidence-based care.

That’s why we’re partnering with Allscripts – an industry leader in providing innovative software, connectivity and information solutions – to make available to our physicians and providers a subsidized Electronic Health Record (EHR) solution that in addition to helping to improve care, will also save time and money.

Electronic Health Records – changing healthcare for the better

Information is the cornerstone of quality healthcare. Physicians across the country, in practices of all sizes, are realizing significant benefits from using EHR technology today. Our goal is to ensure that our community – both providers and patients – share in those benefits as well. The message is so clear, that even the Federal Government is offering significant incentives to adopt and utilize this technology, with penalties following an initial grace period.

Among its many advantages, EHR solutions enable physicians to:

- Gain secure access to a patient’s record - anywhere, anytime
- Securely share patient information with North Shore-LIJ’s 14 hospitals and other facilities, laboratories, pharmacies, and other physicians for the purpose of coordinating quality care
- Make patient-care decisions based on up-to-the minute information from all involved
- Track test results
- Prevent medical errors by providing safety checks on prescription dosages, drug-to-drug interactions, duplicate therapies, and a patient’s previous adverse reactions
- Improve patient satisfaction overall

Better medicine. Better business.

Within a practice, the digital convenience of Electronic Health Records:

- Streamlines recordkeeping and clerical procedures, saving time – and office-space –

previously needed for filing, billing, documenting, transcribing, and making end-of-day phone calls

- Automates many everyday clinical tasks
- Improves workflow and staff communication
- Reduces the need for overtime

Simply put, the end result of these new efficiencies is a positive impact for the physician practice.

Real savings with EHR

Healthcare networks currently using Allscripts EHR have documented annual savings in the millions of dollars. **Physicians also report significant savings, much-improved cash flow, and increased revenue due to increased patient thru-put, the ability to redirect space from paper storage to revenue-generating exam-room space, and the like. Here are just a few examples.**

Dictation and transcription savings

- Central Utah Clinic saved \$2,500 - \$3,000 per month, per physician
- Digestive Disease Associates in Gainesville, Florida, reduced transcription costs by 63% in the first three quarters of using EHR

Positive return on investment

- University of Rochester Strong Medical Center reported a tangible return on investment of \$9,200 per provider, per year
- Norton Fulton Family Medicine – four clinics of 12 physicians in Atlanta, Georgia – reported a total savings of \$1,249,568 in Year One



Easier than you think

We chose to partner with Allscripts because of the company’s recognized leadership in this field, reflected by the fact that today, nationwide, more than 150,000 physicians use Allscripts solutions to automate and connect their clinical and business operations. Through its proven implementation and training process, Allscripts makes the transition to EHR easy. And its highly-rated Client Services offers 24-hour support 365 days/year.

Let North Shore-LIJ subsidize your EHR costs

An electronic health-record solution is a major investment, but here at North Shore-LIJ we also see it as a vital one. That’s why we’re offering this special opportunity to sign on for an Allscripts EHR solution and enjoy substantial savings in the process.

How substantial? North Shore-LIJ will subsidize up to 85% of the allowable EHR implementation fees and monthly operational fees for five years.*

Who’s eligible for this offer?

To be eligible for the 85% subsidy, physicians will be asked to:

- Participate in the identification, selection, development, and utilization of national standards for improving care
- Use the EHR in a way that allows reporting of clinical variables necessary to assess quality of care
- Agree to a series of clinical processes and outcomes’ measurements for a defined set of preventive and/or chronic disease management measures (“Clinical Practice Parameters”) appropriate for the physician’s specialty and practice

North Shore-LIJ Health System Committed to Quality Care

As one of the largest healthcare providers in the region, NorthShore-LIJ offers an unparalleled spectrum of high-quality services to meet the healthcare needs of the more than 5.5 million people in the area we serve. Our vast resources are matched by a commitment to personalized healthcare at our centers for progressive care, long-term care facilities, home health agencies, and 14 hospitals. Our more than 7,000 world-class physicians, 10,000-plus nurses and other healthcare professionals are dedicated to providing compassionate care in a safe, comfortable environment using the latest treatment methods and technology.

This gathering and sharing of information is solely for the purposes of assessing the health status of the patients we serve in order to support quality-improvement initiatives designed to drive clinical excellence and improvements in the health of our patients. It’s a positive partnership in the service of better care.

Another EHR possibility

If a physician decides he or she does not want to participate in the clinically integrated quality improvement component of this offer, the many advantages of Allscripts EHR is still available at a reduced subsidy from North Shore-LIJ of 50%.*

Additional aid from the HITECH Act

Federal incentives – as much as \$44,000 over a multi-year period for individuals in private practice – are also currently in play, linked to the HITECH Act in the American Economic Recovery and Reinvestment Act. Since the government’s incentive program for EHR is front loaded – with 70% of the incentive funds coming in the first two years – there is extra incentive to take advantage of these offers soon.

The incentives from the economic stimulus, coupled with North Shore-LIJ’s subsidies, reduce EHR costs dramatically – especially if you act quickly.

Find Out More...

For details about all the financial incentives and the North Shore-LIJ subsidies, and for more information about the ease and advantages of EHR, visit our website www.nslj.com/EHR or call 877-NSLIJEHR (877-675-4534).



*Information included in this brochure is for reference only and does not constitute a binding offer or agreement between North Shore-LIJ and any person or entity. Any subsidies provided by North Shore-LIJ shall be subject to availability and/or regulatory requirements.