Allscripts Enterprise (formerly TouchWorks®)

Top 10 Reasons Medical Groups Select Allscripts

1. CREDIBILITY AND STABILITY

> 150,000 or nearly 1/3 of all the physicians across the country utilize Allscripts applications

> Over 4,000 clinics and 40,000 physicians treat more than 60 million patients with Allscripts Enterprise

> Repeatedly rated #1 in KLAS, with top scores in utilization, perception and implementation1

> Allscripts is a $700MM+ revenue, publically-traded company

2. PRODUCT INNOVATION

> Invested $150 million+ in last 5 years alone to further develop Enterprise and other Allscripts solutions

> Clinical Quality Solution: Complete, no touch population management for pay for performance, PQRI and HCC

> Allscripts Connect: Links hospitals and practices to offer patient visibility across the continuum of care

3. CONNECTIVITY

> Dedicated team of interface specialist who are expert in connecting your practice to other stakeholders

> Over 3,000 live interfaces in the field connect Enterprise to labs, medical devices, 3rd party information resources and pharmacies

> Universal Application Integrator (UAI) enables connections to any software or hardware with ease and speed

4. INDUSTRY LEADERSHIP

> Leadership roles across healthcare standards organizations

> Allscripts CEO Glen Tullman is trustee of Certification Commission for Healthcare Information Technology (CCHIT)

> Founding member and executive board member of Electronic Health Record Vendor Association (EHRVA)

> Interoperability experts help guide the Integrating the Healthcare Enterprise (IHE) interoperability workgroup

> Founding member and key technology provider of the National e-prescribing Patient Safety Initiative (NEPSI)

5. BLUE CHIP CLIENT BASE

> 45 academic medical centers, large IDNs, as well as the largest independent multi-specialty groups in 9 states

> Clients include major provider organizations such as Sharp Healthcare, Novant Healthcare, LSU Health Network, George Washington Medical Faculty Associates, Washington University, UMASS, Columbia, Lahey Clinic, and hundreds of other groups accounting for 40,000 physicians altogether

6. ADVANCED FUNCTIONALITY

> First and most widely deployed clinical trials management software used by 10,000+ research professionals

> First and only electronic health record with direct integration into the iHealthRecord

> Learns physician preferences, thousands of pre-configured templates, flexible options for documentation, health management plans complete with clinical guidelines

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7. ROBUST CONTENT

> CareGuides: The only content of its kind, combining care protocols, patient education, and orderable items in one workflow centric location

> Specialty Specific Content: Comprehensive sets of specialty-specific content and expertise

> Note forms and templates: Designed by industry experts and informed by evidence-based guidelines

8. PROVEN PROCESSES

> Repeatedly rated #1 in KLAS, with top scores in implementation

> Proven methodology for fast implementation, rapid physician adoption and high utilization

> Certified workflows and pre-configured databases speed deployment

9. RESULTS

> The "solution that pays you back." Documented clinical and financial results for more than 40,000 physicians, and increased quality of care for more than 60 million patients nationwide

> Increased cash flow through reduced billing errors, lower days outstanding and higher collections at time of visit

> Reduced costs from decreased transcriptions, chart pulls and storage

> Increased revenue from pay for performance programs

10. PARTNERS

> Relationships with leading technology companies in the world to enhance the product and client solutions

> Close partnerships with AmerisourceBergen, Cisco, GE Healthcare, HP, Intel, Lab Corp, Microsoft, Medem, Welch Allyn and Wolters Kluwer